	CCHJLEEM Motions	75/15 Tage 1 01 45
1	UNITED STATES DISTRICT COURT	
2	SOUTHERN DISTRICT OF NEW YORK	
3	LEEWARD CONSTRUCTION COMPANY, Ltd.,	
4	Petitioner,	
5	v. 1	2 Civ. 6280 LAK
6	MANIPAL EDUCATION AMERICAS, LLC, et al.,	
7	Defendants.	
8	x	
9		ecember 17, 2012 :40 p.m.
10		. 10 p.m.
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12	Before:	
13	HON. LEWIS A. KAPLAN	,
14	D	istrict Judge
15		
16	APPEARANCES	
17	LEWIS & GREER, PC	
18	Attorneys for plaintiffs BY: VERONICA ANN McMILLAN, Esq.	
19	Of counsel	
20	SILLS, CUMMIS et al. Attorneys for respondent Manipal Edu	cation
21	BY: JONATHAN SCOTT JEMISON, Esq. Of counsel	
22		
23	SNR DENTON US, LLP Attorneys for respondent American Un	iversity
24	BY: KATHERINE MARGUERITE LIEB, Esq Of counsel	
25		

1 (In open court) (Case called) 2 THE COURT: Good afternoon. 3 4 MS. McMILLAN: Good afternoon, your Honor. My name is 5 Veronica McMillan. I am here from the law firm of Lewis & 6 Greer on behalf of Leeward Construction Company, limited. 7 Today we are seeking under a petition to confirm an arbitration award that was awarded in favor for the most part 8 9 in favor of Leeward Construction, in an arbitration that was 10 held in Puerto Rico in March of this year, March 15th, and 11 concerns a construction project performed in Antiqua in the 12 period of 2008 to 2009. 13 In response to the petition to confirm, the 14 respondents have cross-moved to dismiss the petition for 15 failure to state a claim against Manipal as well as for forum 16 non conveniens. 17 THE COURT: The total amount of the award is around a million dollars? 18 19 MS. McMILLAN: At this point it is because interest 20 continues to accrue on the award, but the base amount as of 21 August 14th --22 THE COURT: Have the legal fees yet exceeded it? 23 MS. McMILLAN: Not that I am aware, your Honor. 24 THE COURT: Judging by the weight of these papers, 25 they're close.

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MS. McMILLAN: We would submit that the forum is an appropriate one. The petitioners choice is entitled to a high level of deference, as I am sure the court is aware of the three point standard under which these motions are considered, the first being level of deference awarded to the petitioner's choice of forum.

THE COURT: You don't quite get a high level of deference, do you? You're not a U.S. plaintiff.

MS. McMILLAN: We are not, but we have a fairly strong belief based on documentation we provided to the court that AUA and certainly its parent organization Manipal has financial assets in the jurisdiction, and as this Court held in September of this year, that is an appropriate basis upon which to file a petition to confirm inside the jurisdiction in the Sonera case.

So Manipal is also a New York limited liability corporation and it has been the parent organization of AUA since December of 2007.

THE COURT: I have been curious about what exactly that means. Is AUA a corporation?

MS. McMILLAN: As I understand it, your Honor, AUA is some sort of corporate format that arises out of Antiqua. They're actually an Antiguan entity. And Manipal, a New York limited liability company, is the hundred percent parent owner of the corporation.

> THE COURT: If that's what it is?

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MS. McMILLAN: Right, if it is, in fact, a corporation.

THE COURT: Go ahead.

MS. McMILLAN: Your Honor, in addition to its parent company being a New York corporation, AUA does conduct operations in New York. The web site has information regarding its operations including the bursar admissions and financial aid offices here in New York, contacts in online applications go through New York and fees are paid in U.S. dollars. In fact, as part of the reimbursement for the hearing room costs this past March, our firm was reimbursed by Manipal through a check drawn on a New York Bank.

Throughout the conduct of the project, I would say probably exclusively all the Manipal payments or certainly the majority of them were made with wire transfers from bank accounts in New York, a number of them to the extent we had copies with the e-mails with wire reports we attached to Mr. Green's declaration which is a part of our moving papers.

Like I mentioned before, the Sonera opinion indicates that selecting the forum based on the presence of assets here and, in fact, the good-faith basis for the belief that the assets are here is an appropriate basis upon which to select the venue.

In addition, the AUA has not in its opposing papers provided a substantial basis to claim enforcement would be any

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different in Antiqua. So, therefore, there is no reason that Antiqua is necessarily a more appropriate forum, and again from the Sonera case, the court recognized there can be more than one appropriate forum for the enforcement, but given that we believe there are financial assets here in this jurisdiction, we believe this one is the more appropriate.

Finally, I would say with regard to the forum non conveniens argument, the balance of private and public factors weighs in favor of permitting the application.

With regard to the motion to dismiss as against Manipal, we would point out -- and much of it is laid out in the brief -- we point out to the court that Manipal was the owner of AUA for a substantial period of time before this contract was entered into, and case law would suggest including the Thompson case, that binding it to the arbitration agreement, a summary proceeding like this could happen. not, the court could certainly confirm the award with respect to AUA and then proceed separately against Manipal under cases like the Constellation case.

THE COURT: Or I could dismiss it as to Manipal and let you sue them, which is what the Second Circuit said I probably ought to do in Orion, right?

MS. McMILLAN: I believe that -- I am not sure if Thompson, which came off the top of my head, if Thompson came I would imagine that is true, but for the sake of after Orion.

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judicial economy we could proceed on this petition against Manipal in a separate action since everything has already been commenced here.

THE COURT: What you're really talking about is doing the government out of a filing fee, right, and giving me the benefit of two lawsuits to deal with instead of one?

MS. McMILLAN: I think under the bases of the convention as well as the limited grounds of the FAA provides for vacatur or modification of the award, the court, I don't think there is much basis here to modify or vacate the arbitration award with regard to AUA. That part of the proceeding could be quickly resolved and we would have to address the issue with respect to Manipal.

With regard to modification or vacating the award --THE COURT: It could be AUA just pays the award, right?

MS. McMILLAN: It could be that AUA pays the award.

THE COURT: Then you don't need any separate lawsuit?

MS. McMILLAN: This is true. We would like nothing With regard to some of the issues that the AUA has raised with respect to the award itself, we would submit that none of these rise to the level of something that requires modification or vacatur of the award.

The AUA has claimed the issue of award damages under the bad faith doctrine is something that is not permitted, but

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as we all know, the covenant of good faith and fair dealing is applied in any contract, and a breach of that can give rise to damages. Secondly --

THE COURT: I don't understand that. In what respect was there a claim here that there was a breach of the covenant of good faith and fair dealing that was in any respect different from the breach of the explicit terms of the contract?

MS. McMILLAN: That is a great question, your Honor.

I think that the answer is that the arbitrators had the issue of breach of the contract in front of them. There were a panoply of issues that went on on this project that caused problems for the contractor. I think that the arbitrators, taking everything in the whole, saw this was really bad faith and reduced it to a breach of that covenant, and it is permissible.

THE COURT: Did they say they reduced it to a breach of that covenant?

MS. McMILLAN: They termed it bad faith, the bad faith doctrine.

THE COURT: Which boils down to them saying they really didn't like it.

> That may well be true. MS. McMILLAN:

THE COURT: Is it any different from an arbitrator in a dispute over a promissory note, where the claim is that there

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was a promissory note and the defendant didn't pay, and the note was for a hundred thousand dollars, saying we are going to give you the hundred thousand dollars on the note, that is the breach of contract, and we are going to give you \$20,000 for bad faith because you really should have paid?

Is what they did here any different than that?

MS. McMILLAN: I am not sure that it is, your Honor, except that the arbitrator saw the behavior that went on here and believed that this was the AUA acting in bad faith, and the monies that they awarded for that I think were --

THE COURT: The problem I am having difficulty with is the concept of bad faith in a context like this. Somebody signs a contract and says I promise to do X in a year in exchange for certain consideration. Then in a year doesn't the party have the right to say to him or herself well, I know I promised to do X, but it is inconvenient, oppressive or whatever, I would rather pay damages?

Don't people have that right? Is there any requirement of moral fault in contracts?

MS. McMILLAN: I don't know that there is a requirement of moral fault, but there is certainly implied in every contract a covenant of good faith and fair dealing.

THE COURT: Would it be true that anybody who fails to pay a bill and who has the money in his checking account and fails to do it is guilty of bad faith and subject to damages

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for breach of the implied covenant?

MS. McMILLAN: I don't want to make a universal statement, but I think that may well be true. Here certainly the activities rose to the level of bad faith.

THE COURT: What activities specifically?

MS. McMILLAN: They failed to adhere to the terms of the contract. They refused to issue --

THE COURT: Let's stop you right there.

In what respect did they fail to adhere to the terms of the contract?

MS. McMILLAN: They failed to issue change orders, failed to issue a certificate of substantial completion, they ran afoul of a number of different -- those two jump to mind off the top of my head. They arbitrarily deleted work from the contract after it had been negotiated and then made Leeward --

THE COURT: Let's take any one of them.

They deleted work from the contract? Is what you're telling me there for the sake of argument, you had a construction contract that said they build a gazebo out behind who knows what, and they were going to pay \$25,000 for the gazebo, and they went into the deal and when construction got underway, they said you know what, forget the gazebo?

Is, in principle, is that what you're talking about?

MS. McMILLAN: To a degree. It was a much larger scale and it was one of a number of things.

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THE COURT: Under ordinary principles of contract where there is a breach of that character, the contractor is entitled to recover. The benefit of the bargain, that is to say, the profit that would have had made had the gazebo been built and paid for and there are consequential and incidental damages?

So, for example, if the cancellation came late and the contractor had bought \$10,000 worth of materials and then had to get rid of them somewhere for five, then maybe the contractor has a right to recover the difference in addition to the lost profit, right?

MS. McMILLAN: Yes.

THE COURT: And the contractor on those facts is made whole by the contractual remedy, right?

MS. McMILLAN: Yes.

THE COURT: Why on those facts would the other party be obligated to pay anything else?

MS. McMILLAN: I think if that, in that instance, if the court found there was a breach of this covenant like these arbitrators did, they could award damages on that basis because of the derelict nature of the activities that happened.

THE COURT: What you're really doing is in response to the question of why, you're restating the proposition that I'm asking why about.

MS. McMILLAN: I think, your Honor, with respect to

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MS. McMILLAN: I don't think it was an additional amount for good measure. As a matter of fact, the award was for substantially less than was originally claimed, but I think the way these arbitrators THE COURT: If they gave substantially less than originally claimed, isn't the only rational conclusion for me to draw that the amount originally claimed was not substantiated? MS. McMILLAN: No. I think there was when Leeward first started out, one of the in the amended demand for arbitration, one of the claims was that the contract was a	1	these bad faith damages, I think they were in the nature of
THE COURT: In other words, they are entitled what the arbitrators did, they awarded a hundred percent of the damage caused by the breach and something else for good measure because they didn't like it? MS. McMILLAN: I don't think it was an additional amount for good measure. As a matter of fact, the award was for substantially less than was originally claimed, but I think the way these arbitrators THE COURT: If they gave substantially less than originally claimed, isn't the only rational conclusion for me to draw that the amount originally claimed was not substantiated? MS. McMILLAN: No. I think there was when Leeward first started out, one of the in the amended demand for arbitration, one of the claims was that the contract was a fixed price contract. The arbitrators found that not to be the case, that it was subject to deductions and additions on a measured basis. So I think that not necessarily Leeward THE COURT: On a measured basis?	2	compensation because they were part of a larger scheme of
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THE COURT: On a measured basis?	21	measured basis.
	22	So I think that not necessarily Leeward
MS. McMILLAN: Measured basis.	23	THE COURT: On a measured basis?
	24	MS. McMILLAN: Measured basis.

THE COURT: What does that mean?

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MS. McMILLAN: The work is measured on a monthly basis and converted into a requisition based on amount of work performed in that 30-day period.

I think that that's where some of the reduction in the damages came in, the difference between a fixed price contract and a measured works contract. It wasn't that Leeward didn't substantiate their claim; it is the arbitrators disagreed with them on the basis of that contractual point.

THE COURT: So they decided to give them a bonus because they disagreed with them on that point?

MS. McMILLAN: No, I don't think it was a bonus. recognized the behavior here was horrendous on the part of the AUA and it was a breach of this covenant and they were entitled to damages as a result of that.

THE COURT: What I don't follow is how it is a breach of the covenant at all? I don't get it.

MS. McMILLAN: We contend it is a breach of the covenant of good faith and fair dealing because --

THE COURT: You really do. That point I've gotten.

MS. McMILLAN: -- because the arbitrators termed it as bad faith damages, your Honor, and that must be where it springs from because --

THE COURT: Maybe it stems from a view on the part of the arbitrators if they don't like the defendant's conduct and think they weren't acting honorably, they can give more money

for that. They certainly didn't say anything inconsistent with what I just said.

MS. McMILLAN: No, except that this panel was a -these are long-standing arbitrators who have done many of these
actions before and --

THE COURT: So what?

MS. McMILLAN: I think they knew what they were doing.

THE COURT: That is like saying judges who serve more than 10 years on the Bench can't be reversed.

MS. McMILLAN: I would support that, your Honor.

THE COURT: I would, too.

MS. McMILLAN: With respect to you anyway.

I think that this was an intelligent panel that has been doing this a lot, and they recognize that there is this covenant because it is applied in every contract and a breach of contract claim.

THE COURT: I believe what it means is that you can't do something that would undermine the benefit of the bargain the other side made. I don't think it means that a judge, jury or arbitrator has the right to award extra damages simply because he didn't like the cut of the defendant's jib.

MS. McMILLAN: I think that's what a breach of that covenant equates to, compensatory damages because of the wrongfulness of the conduct.

THE COURT: I guess we have a difference of view about

that. At least I think we do.

MS. McMILLAN: I am not sure we do. I think that you get compensatory damages for breach of that covenant, and that is what these arbitrators did here.

THE COURT: That is not what they said they did, and you have not suggested to me there is any evidence whatsoever in the arbitration record that indicates that the defendant in some way undermined the benefit of the bargain that was in any sense distinguishable from any breach of an explicit term for which the claimant was awarded full damages, in the views of the arbitrators.

MS. McMILLAN: I am sorry. Can you read back the first part of that? I am trying to follow you. I don't want to answer you incorrectly.

THE COURT: I will work with you, you know?

I want to understand it, too. What you have not suggested to me is that the defendant did anything that in any way undermined the bargain that was struck. The defendant allegedly didn't live up to his obligations, but he didn't undermine it so far as what you're telling me, and since the arbitrators gave him a hundred cents on the dollar for whatever damage was caused by the respects in which the defendant did not perform as promised, there is no basis for any bad faith damages.

MS. McMILLAN: I think our disagreement is with

whether or not the AUA undermined Leeward's ability to complete the work on the project. That was a constant throughout the project. They were constantly undermining the work.

THE COURT: Okay, but suppose, suppose we had a different kind of contract? Leeward goes into a car showroom and says I'll take that Chevy Suburban and I will pay \$75,000 for it, rather too much.

MS. McMILLAN: I would agree.

THE COURT: All right. And the day before he is to pick up the new car and show up with the certified check, he walks in and said, you know, this was a big mistake, I'm not doing it. Now, the car dealer has got an action against him for the difference between \$75,000 and whatever the car dealer can sell the Chevy Suburban for, right?

MS. McMILLAN: Yes.

THE COURT: Do we agree?

MS. McMILLAN: Yes.

THE COURT: Does he have a claim for more damages based on the theory that it was a nasty and dishonorable bit of work on the part of the plaintiff to leave the car dealer holding the bag and not to perform on the contract?

MS. McMILLAN: If it rises to the level that it breaches that covenant, I would say yes.

THE COURT: Well, you're begging the question because what you're saying is that maybe.

1 MS. McMILLAN: Except here these arbitrators said yes, 2 it did. 3 THE COURT: No, they didn't. 4 Where did they say that? 5 MS. McMILLAN: They said it in the award. 6 THE COURT: Show me exactly where. Which piece of 7 paper in which one of these enormous pile of a thousand pages here I should look at where they said it was a breach of this 8 9 covenant? 10 MS. McMILLAN: They didn't use the words, "breach of 11 covenant, " you're right. 12 THE COURT: They didn't mention any such doctrine. 13 MS. McMILLAN: They said bad faith doctrine. 14 THE COURT: Bad faith doctrine? MS. McMILLAN: Yes. 15 THE COURT: What is the bad faith doctrine? 16 17 MS. McMILLAN: In the context of breach of contract, a 18 bad faith doctrine is breach of --THE COURT: If it Williston on Contracts or Corbin on 19 20 Contracts or Restatement on Contracts or Farnsworth on 21 Contracts, or any other treatise you can name and look in the 22 index for bad faith doctrine, I am not going to find it, am I? 23 MS. McMILLAN: No, your Honor, you're not. 24 THE COURT: You made that one up. I am not casting 25 stones. You are doing our best to try to defend what seems to

be a very hard-to-defend position by the arbitrators, and I 1 2 respect that. That is what it is, right? 3 MS. McMILLAN: It is probably not perfect wording, your Honor, but --4 5 THE COURT: I think we can agree on that. 6 Now, is there any basis for it given that it is not 7 perfect wording? 8 MS. McMILLAN: If it is construed as a breach of the 9 covenant --10 THE COURT: What are the characteristics of the breach 11 of the covenant of good faith and fair dealing? 12 When do you have it and where is it different from a 13 situation where you don't --14 MS. McMILLAN: It is different where the conduct is so 15 onerous, and throughout the life of the contract, as you had 16 here, it rises to the level not just of a breach, but good 17 faith. 18 THE COURT: What is the difference? What is the difference? 19 20 MS. McMILLAN: Well --21 THE COURT: Take my Chevy example. The customer knew 22 he signed to buy that car for 75 grand, he knew it. He was

THE COURT: Take my Chevy example. The customer knew he signed to buy that car for 75 grand, he knew it. He was there, he signed it, he thought it was great when he did it, and then he said it was a dumb deal, I am just not going to perform. Is that a bad faith breach?

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1 MS. McMILLAN: If there is an element of intentional --2 THE COURT: Of course it is intentional. That is the 3 4 hypothesis. 5 MS. McMILLAN: It may well be then. 6 THE COURT: Well, suppose you go out and you sign a 7 contract to buy a house and you put 10 percent down, and the 8 market, in your perception, moves against you and you decide, 9 you know, I'm going to give up that deposit, but I'm not 10 closing on this, it is way overpriced. Is that a bad faith breach? 11 12 MS. McMILLAN: In that instance, then your Honor at 13 least in New York State you have the seller has a right of 14 specific performance. 15 THE COURT: Sorry? MS. McMILLAN: Specific performance. It is generally 16 an equitable remedy provided for in real estate contracts where 17 18 in the absence of a legitimate reason under the real estate 19 contract to not close, it is an equitable claim on which you 20 can basically force closing and title to real estate. THE COURT: Suppose the buyer hasn't got the money? 21 22 MS. McMILLAN: Generally real estate contracts provide 23 for mortgage contingencies where they're not able to get the 24 money, they can legitimate --

THE COURT: Suppose there is no mortgage contingency?

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	M	IS.	McMILLA	: NA	Then	you	have	a	situation	where	the
seller	is	lef	t with	a	specifi	ic pe	erforr	nar	nce claim.		

THE COURT: Against somebody who can't perform, so what the seller does is court order me to give him this house for half what I agreed to take for it, is that what you're really telling me?

I think in a situation like that, MS. McMILLAN: No. the court would have to probably -- I am not sure, to be honest with you. I know the remedy in that situation is specific performance. I have never litigated one of those claims to conclusion where a sale was actually forced upon a purchaser. I know that is the remedy there.

THE COURT: You're sure of that?

MS. McMILLAN: That is my experience in real estate transactions.

THE COURT: A defaulted buyer can get specific performance? A defaulted -- that is to say, a buyer who has a defaulting seller --

MS. McMILLAN: Defaulting seller, right.

THE COURT: -- can get specific performance?

Are you really telling me the seller's remedy is anything other than selling for the best price he can get and suing the buyer for the difference?

MS. McMILLAN: No. I think I misheard you the first No, the seller probably would retain the down payment time.

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and get a judgment for the difference between the contract and sales price.

THE COURT: Right. Can he get more than a judgment for the difference because the buyer deliberately refused to close, in bad faith refused to close? I don't think so.

MS. McMILLAN: I am not sure, your Honor.

THE COURT: Okay. All right. I think we have explored this piece of this long enough. So let's go on to any other points you want to cover.

MS. McMILLAN: I would say, your Honor, with regard to the award for overhead and profit on omitted and floor work that the AUA has raised as a basis for not --

THE COURT: Sorry, I couldn't quite make out what you said.

MS. McMILLAN: The AUA has referenced in their papers Leeward was not entitled to overhead and profit on omitted and flooring work in the contract. I would say that they've claimed, basically those claims were not a part of the arbitration and were only raised in the closing papers, but I would submit to the court that they were part of the original arbitration because when Leeward first commenced the arbitration, they were seeking relief as a fixed price contract which included overhead and profit on all the work that was contemplated by the contract before the construction project started.

Lastly, the AUA has also raised an issue with respect to the award for change order work. I think that is a very simple call. The AUA claimed Leeward had already been paid for some change orders, but the tribunal, based on the evidence before them, disagreed with the AUA.

Lastly, there is a claim that Leeward is not entitled to the interest on late payments as awarded. This, as well as the other issues, were all part of a motion to the tribunal post the initial decision for modification, and the tribunal reaffirmed with regard to these because there is no discernable computational errors in the award.

THE COURT: Well, but wait a minute. Did the contract specify the interest rate?

MS. McMILLAN: The contract specified the Antiguan legal rate of interest.

THE COURT: Which was what?

MS. McMILLAN: Believe it or not, it is unclear and can change rather frequently. We had some information that indicated it was 10 percent based on some information that we had gotten from local banks. The AUA suggested it was 5 percent, and the arbitrators came down in the middle at 7 percent.

THE COURT: Okay.

MS. McMILLAN: If the court doesn't have any other questions, that is about all we would have for now.

THE COURT: Okay, thank you. Sir? 1 2 MR. JEMISON: Yes, your Honor. 3 I want to begin my comments, I think logically we should start with what is our threshold motion which is our 4 motion for forum non conveniens, and the key here to this 5 6 aspect of our motion is that if you look at --7 THE COURT: You would like to take another year or two before it gets enforced? 8 9 MR. JEMISON: No, no, no. Leeward is doing, they have 10 come here and said we think that Manipal, who is the hundred 11 percent shareholder of AUA, is the real pocket. They're in New 12 York. We should be allowed to come to New York to enforce an 13 award against AUA, an Antiquan entity. We are an Antiquan 14 entity. Let's come here and --15 THE COURT: Let's take Manipal out of it altogether for the sake of discussion. 16 17 MR. JEMISON: Sure. 18 THE COURT: I understand you're two Antiguan entities, but this is a convention case, and why isn't that, for all 19 20 practical purposes, enough or close to enough to defeat your 21 forum non conveniens motion? 22 MR. JEMISON: There are a few things to look at. 23 First, if you take Manipal out of the case, okay, you 24 have a non-U.S. entity coming to this forum which typically

gets little deference. The sole reason that they contend they

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should be afforded their deference is this idea they're coming after the assets they think exist here.

Again taking Manipal out, Manipal out of the equation, they claim AUA is a shell, they think, and has no assets in Antigua. Why should we have to go there and confirm our award there where we can't collect? It would be a very good argument potentially except that we all know they know that AUA has assets in Antigua. They built it.

There is a \$35 million medical school campus that Leeward built.

THE COURT: Counsel --

 $$\operatorname{MR.JEMISON}$:$$ The suggestion that AUA is a shell down there --

THE COURT: Look, if you like to talk over me, you are welcome to do it, counsel, but it is not helpful.

MR. JEMISON: I apologize, your Honor.

THE COURT: Who owns the title to that campus? Is that in the record?

MR. JEMISON: I don't believe it is in the record. My understanding is it is AUA. I never understood it to be otherwise.

THE COURT: What is AUA? I know it is a medical school. Is it a corporation? What is it?

MR. JEMISON: It is a corporation incorporated under the Antiguan Barbuda company. We put the articles of

1 corporation in the --

THE COURT: Counsel, you are going so fast, the court reporter can't get it down. I can't understand it.

Back up!

MR. JEMISON: I'll back up. Thank you, your Honor, and thank you for reminding me. I do have a tendency to speak faster than I should.

AUA is an Antiguan Barbuda corporation, Incorporated there under the Companies Act of 1995. We have put into the record at the Sclafani reply affirmation, Exhibit A, a copy of the articles of incorporation. The name of the company is American University of Antiqua, Inc.

THE COURT: All right. Is there anything in the record that suggests it has no assets whatsoever in the United States?

MR. JEMISON: No. My understanding is maybe there is a bank account in the U.S., but they don't do any business here. They're not authorized to do business here, but we didn't say they have assets. We are not making that argument.

THE COURT: Let me take a wild guess. The bank account would be in New York, would it?

MR. JEMISON: In all honesty, your Honor, I can't answer that question.

THE COURT: They advertise for students in the United States?

1 MR. JEMISON: I believe they likely do. THE COURT: And they have a web site? 2 3 MR. JEMISON: If they have a web site where it is 4 domained or registered I can't answer. 5 What I would say is again that they have a services agreement with Manipal which is their owner, an arm's length 6 7 transaction. We explained this in the Sclafani --THE COURT: Arm's length transaction with their owner? 8 9 That is a new concept of arm's length transaction. 10 MR. JEMISON: That --11 THE COURT: Its management is done principally from 12 New York under this contract with Manipal, right? 13 MR. JEMISON: Manipal handles --14 THE COURT: Is that right? MR. JEMISON: -- Manipal handles the administration. 15 16 THE COURT: Maybe this isn't your best point, 17 counselor. 18 MR. JEMISON: Okay, I can move on. My second point is let's take, let's -- we'll assume, 19 20 and as we have discussed, there are assets here in the United 21 States for Leeward to attempt to attach should they have their 22 award confirmed here. It is our position that that is not an 23 issue-dispositive finding. 24 Under the case law of the Second Circuit, first of 25 all, if that were enough, you would never in a situation where

you are coming to a forum because of the assets that may be there, you would never dismiss on forum non conveniens grounds. We know that that is not true because it has happened.

It is our position that there are assets in Antigua and that is the more appropriate forum.

THE COURT: I thought we were moving on.

MR. JEMISON: Okay. Understood. I'll move on quickly to the motion to dismiss Manipal that we've asserted.

In the amended petition Leeward has set forth some very basic conclusory allegations as to a reason to pierce the corporate veil. We agree with the comments your Honor made during the prior portion of the argument when Ms. McMillan was arguing that the appropriate thing to do would be to dismiss Manipal, and if they think they have a basis to assert a claim against Manipal to collect on this judgment, Manipal wasn't a party to the arbitration --

THE COURT: Let's get to the merits of the award, okay?

MR. JEMISON: Sure. As to the merits, your Honor, I don't want to go back into the discussion on the bad faith doctrine. I wholeheartedly agree with your analysis of that issue, and when we got the award --

THE COURT: The real problem is not whether you agreed or not with what you presume my analysis to be, but with whether the arbitrators exceeded their proper scope in doing

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what they did even if I might disagree with it as a personal matter, taking your assumption for the moment.

MR. JEMISON: Yes, your Honor. It is our position that, first, neither party raised an implied covenant claim, any kind of bad faith doctrine claim.

THE COURT: What is the bad faith doctrine?

I wish I knew, to be perfectly frank. MR. JEMISON: wish I knew. I don't know where the tribunal got that. I got the same sense and reaction you expressed. Whether it is your view or not remains to be seen. I got the sense from your reaction and your questioning, that is the reaction I had which is they're just wanting to punish or add something on because there was something they didn't like with the way that AUA acted in performing the contract.

What I do know is that the primary claim asserted by Leeward was that they were entitled to be paid a fixed price of \$27 million and change in the Eastern Caribbean dollars for this school. The parties had put forward a very detailed schedule of rates for all the different construction tasks that they had planned to do based upon the project designs that existed at the time they entered the contract, how it was supposed to look when it was built.

It included, for example, your gazebo. The contract says that that rate, which is basically a function of what they expected it to look like in terms of the size of it times

agreed upon and negotiated unit rates equals the amount per item. That totaled up to \$27 million when you added that measured part of the works with the other parts of the contract including their overhead and the like and having the site set up with scaffolding and rigs and renting all the equipment they needed to be on the site for a year and a half to build the school.

What happened was Leeward claimed that was a fixed price contract. It was subject contractually to additions and deductions in the contract. It had to be done by a formal change order in writing signed off by --

THE COURT: You're saying the arbitrators concluded it was a fixed price contract?

MR. JEMISON: There was never a debate, okay, on either side that this was a fixed price contract. We all agreed on that. There was some -- I think there was terminology difference between the parties that led there to be a belief at one time, one side said saying it was measured versus fixed price.

The way it worked, the way we agreed it worked and we argued it worked and the arbitrators ruled that it worked was they had a fixed price. It was built according to spec on day one that is what you pay. You had to build what you said you were going to build.

The parties throughout the course of the contract,

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construction contract changed the project. The architect decided they wanted to add another window in this room or put a gazebo or take out the gazebo or whatever number of changes there may have been. The way they kept track of payments was through requisitions where they measured every month to see what they paid the prior month and paid progress payments based on exacting measurements the architect and both sides went That is how the project worked.

The contract said this was supposed to be done, any change by change order, and that is how you document the changes and how you adjust the fixed price, okay?

The key defense we won, and the suggestion we largely did not win on this case I do not agree with. The key argument of Leeward was that they were entitled to be paid full rate for what they were supposed to build no matter whether they built it, no matter what. The reason they say that, there were no change orders. Therefore, the contract was as set on day one.

We argued that the parties, through their conduct, through this requisition process, mutually waived the formal change order process and did it a different way. We had witness, detailed witness statements from both sides on this issue. We had an individual who was the liaison between the parties when they negotiated the contract on this issue, we had five days of cross-examination at the hearing on this issue.

> We won on that issue. That was the sole issue. That

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was the major issue that we defended. The other big issue in the case was whether or not there should be delay damages, and the arbitrators basically split the baby, finding both parties at fault and awarding them half of what they asked for.

There are other claims as well. The reason I am explaining this to you, I understand what the arbitration was and was not about. The two biggest portions of the award we come here to argue about and to seek to be vacated or modified is this bad faith doctrine award which frankly we don't understand where they came from, okay?

And this overhead and profit award, when we talk about that, because it wasn't discussed earlier, I want to explain to you my understanding of what was awarded and what happened and hopefully that will help you understand if it is not clear enough from the papers. If it is, tell me and I'll stop.

There was a claim for overhead and profit on certain work which we called, for lack of better terms, deleted work. Leeward made a claim during the project that said you took away our job to paint the building and you said we are not going to give that to you because you're not getting this contract done on time and we are going to put it out to bid again.

They made a claim under the contract documents to get paid their overhead and profit what they would have earned on that part of the project. It wasn't like the gazebo that wasn't performed. It was something that we gave away to

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somebody else, okay?

The arbitrators agreed with them on that issue and they awarded them those overhead and profits. We are not here challenging that, okay? What we are challenging is the gazebo. I think it is in the Bush trial submission, so it is in the record, the example I used, I remember using at the hearing was there was this electrical box or area that they were originally designed to build a chain link fence around it for security purposes. At some point when they got to the point of the project where they were going to put up that fence, they asked for request for information. Are we building the fence? was a unit --

THE COURT: You're going too fast against.

MR. JEMISON: There was unit rate in the contract for the fence, a dollar amount assigned for the fence they intended to build at the time it went to contract. That was in the contract. That was part of the fixed price, and we said ah, we don't need the fence. We had some other method of security. They decided they didn't want the fence or the architect decided we didn't need to build the fence, Leeward, don't build They said okay. They didn't build it.

They didn't bill us for it. They never billed us for it. They never asked for overhead and profit they would have earned on building the fence at any time during the project, after the project when they commenced the arbitration, when

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they amended their arbitration demand, when they went and submitted witness statements before the arbitration, at any time during the five days of the hearing they never raised that claim.

THE COURT: And then they did?

MR. JEMISON: Then they did after. We submit that both that and the bad faith doctrine which nobody raised or arqued are things in which the arbitrators exceeded their authority and going outside of what was before it.

THE COURT: How did they exceed their authority? If you tried this case nonjury or, indeed, for that matter, jury in the United States District Court, you could have completed the whole trial and just before the matter went to the jury or just before the judge was to decide it, and I can even cite you a case where it happened afterward, somebody makes a motion under Rule 15 to conform the pleading to the proof, bang, there's a new claim in the case, you lose. is the way it works. It can work that way.

Why should I conclude the arbitrators did anything wrong if that's in substance what they did?

MR. JEMISON: First, the rules that govern the arbitration required you to raise any modifications to your claim before that point in time.

> THE COURT: Where is that in the mountain of paper? MR. JEMISON: I don't know if the arbitration rules

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are in the record, but --

THE COURT: They're not in the record.

MR. JEMISON: I am trying to answer your question.

That would be my first reaction to that question, okay?

THE COURT: Rule 8 of the Federal Rule of Civil Procedure says the complaint must contain a short and plain statement of the claim. On my hypothesis to you, it is not in there, it is not in the pretrial order, it it is not in the opening argument. It is not even in the closing argument made, but then somebody moves to conform the pleadings to the proof and you have a new claim, new damages and the plaintiff is home and dry.

MR. JEMISON: There is a second place where I can make that argument. It is from the contract itself. The contract itself has a detailed provision how you can raise claims, and you have to raise a claim in the proper manner, timely within a certain period of time after it arose, and then you have to commence an arbitration on the claims that you've asserted and have been rejected either because the architect said no or didn't respond and they didn't do that for this because they never raised it.

THE COURT: What is the legal standard that governs the review-ability of the arbitrator's action on this point?

MR. JEMISON: The legal standard is that was there a basis for the award.

1 THE COURT: That can't be right. 2 MR. JEMISON: Did they exceed their authority in -- to 3 be frank, the way I --4 THE COURT: Did they have authority to decide this 5 case? MR. JEMISON: Yes. This is a due process violation. 6 7 They didn't give us a possibility to mount a defense. THE COURT: They didn't what? 8 9 MR. JEMISON: They never provided us with an 10 opportunity to present a defense on this claim. 11 lesser-included offense, that I guess the analogy I think of it 12 is, they say we asked for everything. They asked for the whole 13 ball of wax. They said you've got to pay us no matter what, 14 that is what the contract says. In the alternative --15 THE COURT: This was raised in Leeward's post-hearing submission. Is that right? 16 17 MR. JEMISON: It was. 18 THE COURT: Was it a secret from you? 19 MR. JEMISON: No. We did simultaneous submissions, so 20 we got an opportunity, simultaneous reply. We did submit a 21 reply. We did make the due process argument. The arbitrators 22 didn't agree with us. 23 THE COURT: What is the legal standard that governs my 24 ability to upset that? 25 THE COURT: What do you have to show? There is a

statute here, you know? You don't know? We're here arguing to 1 2 confirm or upset an arbitration award, and you're telling me 3 you don't know what the legal standard is that governs this 4 matter? I hope you're not telling me that. 5 MR. JEMISON: No, I am not not telling you that. I am having a senior moment. 6 7 THE COURT: I may have a senior moment. You are not 8 old enough to have a senior moment. 9 MR. JEMISON: I am drawing an analogy. The standard 10 we are moving on is in our papers. I can pull my brief to 11 confirm, refresh my recollection. I am just drawing a blank at 12 the moment. 13 THE COURT: Okay. 14 (Pause) MR. JEMISON: It is under Section 10 of Article IX of 15 16 the FAA. 17 THE COURT: That governs here through the convention? 18 MR. JEMISON: Yes. 19 THE COURT: Okay. 20 MR. JEMISON: Both parties agree Section 10 applies 21 here because the award was made within the United States 22 because of the Puerto Rican venue --23 THE COURT: Okay. So? 24 MR. JEMISON: -- where the arbitrators were quilty of,

among other things, any misbehavior by which the parties, any

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1 party have been prejudiced. 2 THE COURT: Are you equating misbehavior with error? 3 MR. JEMISON: I am equating misbehavior with 4 adjudicating and allowing Leeward to present a claim that was 5 never asserted during the arbitration hearing. 6 THE COURT: Do you have any authority whatsoever that 7 supports the view that that constitutes misbehavior? 8 MR. JEMISON: We did not find a direct case on point, 9 no. 10 THE COURT: Did you find anything that is even 11 analogically on point? MR. JEMISON: No, your Honor. 12 13 THE COURT: Okay. So I have to indulge all reasonable 14 presumptions in favor of the validity of the award, don't I? 15 MR. JEMISON: You do. I understand. 16 THE COURT: Let's move on. Is there anything else? 17 MR. JEMISON: I discussed the bad faith doctrine 18 already. With respect to the other matters, the change order 19 20 provision and the miscalculation, on the change order 21 provision, our objection to that portion of the award -- and we 22 understand that your Honor cannot substitute its own views as 23 to whether or not the evidence supported the award of the

process required a reasoned award, and we think simply stating

tribunal or not -- our view is that the rules governing the

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that the evidence supported their claim is not a reasoned It is hard for me to understand how they reach that conclusion since they didn't tell me. I frankly don't agree with their conclusion, but obviously that is not something I can bring to your Honor.

The basis of that, again I don't have any authority under the FAA where the failure to provide a reasoned award per se is something that would be one of the factors we believe could be argued that way. I don't have authority to specifically support me. Again it is an argument that we think that we have made. Again I don't have a case for you.

The final piece of it on the mathematical issue, and just to explain it if necessary, the decision on this, it is a minor amount of money, a minor point. The decision is inherently inconsistent. There was a number of payments that they found sufficient evidence to show that they were not paid timely. Whether you agree with them or not is not material to this proceeding. However, the Mada finding within the post, within their decision that one of the payments -- two of them -- the largest part of them was this idea, thing for mobilization which were advances that they said we didn't pay them.

The tribunal agreed with us, the evidence we produced at the hearing, that mobilization, those payments and that dispute had been settled by the parties long before we got to

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arbitration in the context of the construction project.

The petitioner's, Leeward's post-trial findings of fact and conclusions of law, when they set forth every single late payment they think was made and when it was made and what interest should be awarded on it at the rate they thought should be applied, and they chose 10 percent, they included all those two mobilization payments which were the large majority of the late fees in terms of dollar amounts when you add up the numbers, so the court in one instance says that was already settled, and the other breath they made it --

THE COURT: Sorry. I just lost all of that. just a stream of sound.

MR. JEMISON: Sure. When the arbitrators, when Leeward submitted their post-trial findings of fact and conclusions of law, they put in every single payment they believed was late including these two larger payments for mobilization which has been advanced. During the construction project there was a dispute over the payment of mobilization.

THE COURT: And they settled the mobilization.

MR. JEMISON: They settled the dispute.

The arbitrators agreed with us they settled the dispute. They said so in the final award. Then when they calculated the interest, they didn't back out those line items, the way we read the award. What they did was they reduced the total amount of interest that Leeward sought at 10 percent rate

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      and reduced it to 7 percent. When they did that, I think they
      forgot, the way I read it, they didn't remove the mobilization
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      portion of that claim.
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               THE COURT: What was the amount they awarded for the
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      interest in total?
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               MR. JEMISON: Roughly, I think it totals 60-something
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      thousand.
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               THE COURT: What would it have been if they had given
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      10 percent and backed out the mobilization payments?
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               MR. JEMISON: Give me a moment. I don't have the
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      numbers off the top of my head. I know it is in our papers.
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               Had they backed it off -- well, I don't know what the
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      number would be offhand at 10 percent, but had they backed it
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      it out properly at 7 percent, it would have been the 17,000 and
      not the 44,000 they awarded. You have to run the math. I am
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      sorry, I don't have it on me. Do you have it?
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               (Off-the-record discussion)
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               MR. JEMISON: Do you have it Katherine?
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               Leeward's original ask was for 63,000 in interest.
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               THE COURT: And that assumes what rate?
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               MR. JEMISON: At 10 percent. Had the tribunal backed
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      out --
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               THE COURT: If they backed out the mobilization, would
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      it have been at 10 percent?
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               MR. JEMISON: Yes.
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THE COURT: If they backed out the mobilization, what would it have been at 10 percent?

MR. JEMISON: 24,504.

THE COURT: And they gave you, at 7 percent, they gave you a total of what?

MR. JEMISON: They charged us 44,000 because that included the mobilization. Had they backed it out, it would have been 17. The math on this, I knew it was in here, is in our modification application. That is in the record.

THE COURT: I take it the interest rate was controverted item at the arbitration. Is that right?

MR. JEMISON: It wasn't raised in the arbitration.

In post-trial papers Leeward took the position what the contract should mean is the legal rate, the bank rate in Antigua which is a fluctuating rate at or around 10 percent. We had submitted authority, and I don't recall off the top of my head right now, but from the Eastern Caribbean states, the legal rate of interest typically means the judgment rate, 5 percent. We argued the contract should be read, construed to mean the judgment rate because the parties weren't any more clear than that. Leeward argued for the 10 percent. arbitrator decided to make 7. I don't know how they got there.

THE COURT: And maybe it was just a means of giving you the economic benefit of an adjustment for backing out the mobilization without actually being very careful about how the

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Motions figures appeared in the award, right? I mean they really kind of split the difference. MR. JEMISON: I think they split the difference on the I don't think they were intending to do what you rate. suggest, which is to use the 7 percent rate to somehow fix the math because even if that's what they intended, we made it very clear in our modification motion that they got the math wrong, and they just didn't seem to care. THE COURT: Maybe --MR. JEMISON: They didn't explain why. THE COURT: -- maybe they didn't care because what they were trying to do was cut the baby in half in view of both substitutes over the interest rate and over the mobilization. MR. JEMISON: But then the way I look at it, why specifically say that the mobilization claim was settled? THE COURT: I understand. You know, Judge Friendly said what people are entitled to is a fair trial, not a perfect trial. MR. JEMISON: Agreed. THE COURT: Anything else?

MR. JEMISON: No, your Honor, unless you have any specific questions of me.

THE COURT: No. Thank you. Anything else?

MS. McMILLAN: If I can have a moment?

THE COURT: I should have called on Ms. Lieb here

1 because she is representing the principal defendant.

MS. LIEB: Your Honor, I just have one point.

THE COURT: Mr. Jemison, after all, is only representing the party he says shouldn't even have been sued here. The award isn't even against his client.

MR. JEMISON: No, your Honor, I represent both, both defendants, as is Ms. Lieb.

THE COURT: You represent both?

MR. JEMISON: Yes. If that was unclear, I apologize. I represent AUA. I actually was one of the two attorneys that tried the matter down in Puerto Rico.

MS. LIEB: You asked earlier if there was anything in the record about AUA's ownership of the campus in Antigua, and there is in Paragraphs 9 and 10 of the reply declaration of Leonard Sclafani. It goes into AUA's ownership of the campus as well as other property in Antigua.

THE COURT: Okay. Thank you.

Okay, Ms. McMillan, anything else?

MS. McMILLAN: Just briefly, your Honor.

Just quickly, your Honor, I just wanted to briefly respond to some things Mr. Jemison said with regard to the overhead and profit on the omitted work and that not being a part of the claim. Leeward has always maintained that is part of the claim. In fact, as far back as May of 2009 there was project correspondence discussing overhead and profit for

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omitted and deleted work.

THE COURT: It doesn't matter what there was long before the arbitration. The question from his point of view was what was in your statement of claim.

MS. McMILLAN: We submit both the original statement and the amended demand for arbitration included overhead and profit on omitted work because --

THE COURT: Where would I find that?

MS. McMILLAN: It is part of the overall contract amount that was originally claimed as a fixed price contract. It was included in the 27 million.

THE COURT: There is something fundamentally different between -- in other words, there is no separately identified claim for that, is that right, until the very end of the arbitration?

MS. McMILLAN: It was based on what transpired at the hearings. It was separated out later in the proceedings.

THE COURT: The answer to my question was "yes"?

THE COURT: Thank you.

MS. McMILLAN: Yes.

I would have loved to have ruled on this from the Bench today. In two respects, I am going to. It is dismissed as against Manipal. In O'Ryan Shipping, the Second Circuit made it abundantly clear that an action for confirmation is not the proper time for a district court to pierce the corporate

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veil. I think that applies here.

That, of course, is without prejudice to an action by Leeward against Manipal, and I am going to deny forum non conveniens dismissal. This is a convention case. That might even conceivably be enough to warrant denial of forum non conveniens dismissal, but there is more here.

AUA has assets here against which Leeward wishes to That surely is enough. The public and private interest factors are sufficient to support the case for many years. Leeward is entitled to not too great deference with respect to its choice of forum, but in the Second Circuit there is a sliding scale of deference, and they're entitled to enough deference given all of the other circumstances here to require, in my view, denial of forum non conveniens dismissal.

That leaves us with the question of whether there is any basis to tinker with the award. As to that, I am going to reserve decision. I think counsel is well aware of my concern with respect to the bad faith damages. I want to give a little more thought to the interest calculation point, although it doesn't amount to a hill of beans in the overall scope of things, and beyond that I will not offer any comments.

I will note this: By my rough estimate, the motion papers on this matter are about, I am just quessing from the thickness, 1200 or 1300 pages long. The whole amount in controversy is a million dollars, plus or minus. I can't begin

to imagine why this case hasn't been settled. It clearly ought to be, and I will not have a decision for you before the end of 2012, and in the holiday spirit, I hope you all talk to your principals and tell them it may not be a home run for anybody and get this thing resolved. Okay. Thank you very much. (Court adjourned)